

**ODISHA POWER GENERATION CORPORATION LTD.**  
(A Government Company of the State of Odisha)  
CIN : U40104OR1984SGC001429

**2x210 MW, 2x660MW Ib Thermal Power Station, Banharpali, Jharsuguda, Odisha-768 234, India.**  
Purchase: +91 6645 289 328, Email: manoj.behera@opgc.co.in

## **Expression of Interest**

**EOI No: EOI/2026-27/GYPSUM/01**

**Last date for submission: 15.05.2026**

**Subject:** Buyer enlistment for the purchase of GYPSUM from Flue Gas Desulphurization (FGD) plant.

### **1. Introduction**

Odisha Power Generation Corporation Limited (OPGCL), a leading power generation company in Odisha, invites Expression of Interest (EOI) from financially sound, experienced, and eligible suppliers for the subject matter as per the requirements outlined below. This EOI is aimed at enlisting qualified vendors who meet OPGC Ltd's prescribed qualifying criteria for further evaluation and subsequent inclusion in our vendor database for future procurements.

### **2. Scope of Enlistment**

OPGCL intends to enlist buyers for the supply of the following materials:

- **GYPSUM from Flue Gas Desulphurization (FGD) plant**

IB thermal power station, OPGC, Banharpali, Jharsuguda, ODISHA invites “Expression of Interest (EOI)” for assessing the market response for short listing of purchasers/ agencies for further course of action like Long term tie up/ MoUs/ Agreement/ Tendering or any combination of these three options, for procurement of Gypsum from FGD plant of IB thermal power station having purity of minimum 90%, moisture content less than 10%, Chloride content less than 100 PPM. The interested parties can also mention whether they are Gypsum wall board manufacturer or glass fibre reinforced gypsum (GFRG) panel manufacturer. In such a case, the total amount of Gypsum produced can be given to such purchasers/ agencies/ companies on a long-term basis/ MOUs/agreements.

Interested parties are requested to refer the terms and conditions of EOI and submit their EOI accordingly. Details of IB Thermal Power Station, OPGC, Banharpali, Jharsuguda, ODISHA along with address, daily/ Monthly/ Yearly production of Gypsum is provided in Annexure-I. Purchasers/ agencies shall submit their EOI based upon the required quantity of Gypsum.

Interested buyers meeting the eligibility criteria are requested to submit their EOI along with the required documents.

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**3. Documents Required**

Buyers should submit the following documents for evaluation (Refer ANNEXURE-I):

- Company profile
- Copy of registration certificates (GST, PAN, MSME, NSIC, Certificate of incorporation/Company Registration etc.)
- Past experience (Invoice copy and performance certificates) (Refer Annexure-II)
- Financial statements for the last three financial years (Refer Annexure-II)

**5. Submission of EOI**

Applicants shall fill up the **Buyer Registration** form (Refer ANNEXURE-II). Hard copies along with the required documents to be sent in a sealed envelope to the following address:

**To,**

GM (SCM), SCM Department

Odisha Power Generation Corporation Limited (OPGCL)

Resource Center, IB Thermal Power Station, Banharpali, Jharsuguda, Odisha - 768234

The envelope should be superscribed as "**Expression of Interest for Buyer Enlistment – Material Name**" and **EOI ref no.**

**7. General Terms & Conditions**

- Submission of EOI does not guarantee enlistment.
- OPGCL reserves the right to accept or reject any application without assigning any reason.
- Enlisted buyers will be required to comply with OPGCL's procurement policies and quality standards.
- Interested purchasers/ agencies shall ensure proper care and constant vigilance of transportation activities for any damages to any existing properties, which may result in Environmental hazards in any way, in case of award.
- Interested purchasers/ agencies shall have to abide by the guidelines of the central/ state government and ensure compliance, in case of award.
- All applicable safety norms to be followed up by the interested parties/ agencies while loading, handling and transportation of Gypsum, in case of award.
- All possible measures will have to be taken by the interested parties/ agencies to avoid pollution while transporting, in case of award. No spillage of Gypsum will be allowed.
- Transportation of Gypsum from the production area will be the responsibility of the respondent.

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**SPECIAL TERMS AND CONDITONS**

**1.0 BASIS FOR ENLISTMENT::**

OPGC shall evaluate the credentials submitted by the applicant to determine as to whether technical aspects are in accordance with the Requirements set for the respective materials. Subsequently, at the sole discretion of OPGC, physical assessment of establishment (s)/ verification of document (s)/ may also be carried out, if felt necessary by OPGC. Buyers should not have any objection to such physical assessment / verification etc. The decision of OPGC in this regard shall be final and binding.

OPGC shall evaluate only those cases, which are complete in all respects, and which are prima-facie found to be qualified based on the responses given. Any incomplete request or deficiency of document(s) will run the risk of rejection. In the process of Buyer enlistment, OPGC may seek additional information/ clarification and buyer must be ready to furnish promptly any such information, so asked for.

Any buyer currently under NCLT/ NCLAT or debarred/ banned/ blacklisted/ Under Withholding/ Under Suspension of Business Dealing/ having past performance issue with OPGC or any other govt/PSUs shall not be considered for enlistment. However, such buyers may be considered for enlistment only after expiry of the debarment/ banning/ blacklisting/ Withholding/ Suspension period. OPGC reserves the right to take a call on enlistment of vendors with past performance issues.

**2.0 EVALUATION CRITERIA & PROCESSING OF APPLICATIONS:**

**2.1** Buyers should ensure that only relevant documents are submitted in hard copies. After the cutoff date and time for any particular evaluation cycle, buyers will not be permitted for any such change. In case, during evaluation of credentials, if any additional or relevant documents is required by OPGC, the same should be submitted in response to the time-bound clarification(s) sought.

Buyer is free to seek clarification / interpretation/ scope / similar item etc before submitting the application for enlistment.

After enlistment, in the event of any change in status / credential, it will be the responsibility of the enlisted vendor to inform OPGC timely.

**2.2 Physical Assessment:** For the buyers shortlisted by the respective evaluation committee, at the sole discretion of OPGC, physical assessment of establishment (s)/ verification of document (s)/ may also be carried out, if felt necessary by OPGC. Buyers should not have any objection to such physical assessment / verification etc. The observations/ finding of the assessment committee should also be signed by the vendor being assessed.

**2.3 Average Annual Turnover:** Audited Balance sheet and Profit & Loss statement of the company giving annual sales turn over during preceding three completed financial years reckoned from the date of submission of application for enlistment, has to be furnished.

Any Certificate(s) / Financial Statement(s) / Audited Balance Sheet and P&L Account (wherever applicable) undertaken/ signed by a Member of Institute of Chartered Accountant of India (ICAI),

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which Applicants submit, will carry Unique Document Identification Number (UDIN) generated in line with the Gazette Notification of Council of Institute of Chartered Accountant of India (ICAI).

This will be the eligibility limit for Average Annual Turnover of the respective enlisted buyer for sending enquiry later (but during the validity period of enlistment only).

**2.4 Execution Capability:** Three Sale Orders/Invoices of highest executed value for similar item(s) / works during last Five (05) years reckoned from the date of submission of application for enlistment along with documents to ascertain the execution of Sale Orders submitted

i.e. Copies of invoices, LR, e-way bills, completion certificate from the client, have to be furnished. The eligibility limit of the vendors for execution capability shall be worked out as follows:-

(i) Buyers, in their own interest, should furnish the orders with highest value(s) executed by them along with documentary proof for the execution of said orders. It may also to be understood that such past execution values shall determine their execution capability and eligibility to consider for sending enquiry against the material / work later.

(ii) Documentary evidence of execution of purchase of similar item in the past, only in the name of the organization which is submitting the application for enlistment shall be considered.

(iii) For the purpose of Enlistment, Applicants shall be evaluated on the basis of required supporting documents submitted for Technical Requirements along with financial documents, order copies & execution proof etc. Even though an Applicant may satisfy the above requirements, he would be liable to disqualification if he has made misleading or false representation or deliberately concealed the information in the forms, statements and enclosures required in the application.

(iv) Merely Submission of application form by vendor cannot be construed to mean that the buyer is qualified & entitled for issue of any / all tenders by OPGC.

(v) If applying for upgradation of Execution Capability and or Annual Turn Over, applicant should submit all the Sale order and financial related documents afresh.

**3.0 VALIDITY OF ENLISTMENT:**

Buyers shall be enlisted for two years from the date of approval, subject to fulfilment of terms and conditions.

**4.0 VENDOR BANNING POLICY:**

Copy of the "Vendor Banning Policy" of OPGC available at portal ([www.opgc.co.in](http://www.opgc.co.in)).

In case of unsatisfactory performance of the enlisted vendors, OPGC shall take necessary action against the Vendor for withholding/ banning business dealings, in line with OPGC banning policy. Vendor shall be de-enlisted for the balance period of his enlistment if OPGC banning action taken against any vendor.

If any of the applicant / enlisted vendor is found to have been involved in any fraudulent activities like submission of fake credentials/ document/ information as defined in OPGC Fraud prevention policy/ banning policy during enlistment process or there after, OPGC shall take necessary action in line with Vendor Banning Policy.

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**5.0 DELISTING OF ENLISTED BUYERS:**

The enlisted buyers shall be de-listed from the approved Buyers list for the balance validity period of enlistment on the following ground:-

If any enlisted buyer for a particular supply / works package does not participate at least once in two years in any of the tenders issued to them from OPGC, then they may be delisted from the approved buyer List.

**6.0 JURISDICTION:**

All vendor enlistment process shall be subject to Jharsuguda Court Jurisdiction and shall be governed by Law. It is agreed that no other court shall have jurisdiction to entertain any suit or proceedings, even though, part of the cause of action might arise within their jurisdiction. In case any part of the cause of action might arise within the jurisdiction of any other Courts in Odisha, and rest within the jurisdiction of Courts outside the State of Odisha, then it is agreed to between the parties that such suits on proceedings shall be instituted in a Court within the State of Odisha and no other Court outside the State of Odisha have jurisdiction.

**7.0 ARBITRATION:**

In case of any dispute arising out of the enlistment process or interpretation of the meaning of the terms in these conditions or any alleged breach thereof, the same shall be referred to an independent Arbitrator/s selected by the aggrieved party and consented by the other party. The arbitration shall be conducted in accordance with the provision of the Indian Arbitration Act of 1996 or modifications thereof and the award of the Arbitrator shall be final and binding on both parties. The arbitrations shall be conducted at Jharsuguda or at such place as decided by the Arbitrator. The cost, incidentally shall be borne by the vendor.

8.0 OPGC reserves the right to cancel the enlistment at any time with prior notice to the enlisted vendors due to change in QR or Technical specifications or any reason in the interest of OPGC. Preferably 2 months advance notice shall be given to the enlisted vendors and during that period fresh enlistment based on the revised QR & Tech specifications may be completed so that immediately after the cutoff date, procurement can take place based on the newly enlisted vendors.

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**ANNEXURE-I**

**LIST OF DOCUMENTS TO BE SUBMITTED BY BUYER WITH APPLICATION FOR ENLISTMENT**

**EOI No.:**

Applicants are required to submit following documents duly signed and stamped by the authorized signatory while filling the application.

Sl. No.	Details	Documents to be submitted	Validity	Submitted (Yes/No)
1	Permanent Account No (PAN)	Copy of PAN card		
2	GSTIN	GST Registration certificate		
3	Manufacturer	Proof of manufacturing- statutory document as a proof of being manufacturer of the required material		
4	MSE Registration	MSE Registration Certificate (Agencies under MSME falling under SC/ST category should combine both MSME registration certificate and SC/ST certificate in one sheet and scanned copy of the same should be uploaded in the application on line.		
5	ISO 9001 Certificate	ISO 9001 Certificate		
6	ISO 14000 Certificate	ISO 14000 Certificate		
7	For Dealers/Traders/Channel Partners/Distributors	Valid authorisation certificate from the principal.		
8	For annual turnover	As per Annexure-II		
9	For experience	As per Annexure-II		
10	Other documents as asked in qualifying requirement	As per Annexure-II		

Authorised Signatory:  
Name of the firm:  
Designation:  
Company Seal:

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**ANNEXURE-II**

**APPLICATION FORM**

Form for the application of EOI for the procurement of Gypsum:

**(TO BE PRINTED ON LETTER HEAD OF INTERESTED PURCHASE AGENCY AND SIGNED)**

**Ref. No.:**

**Date:**

(This is only an enquiry for shortlisting of agencies towards enlistment for procurement of Gypsum form Flue gas Desulphurization (FGD) System of OPGC).

**General Manager (SCM), ITPS, OPGC, Bhanharpalli, Jharsuguda, ODISHA.**

Dear Sir,

We are interested in the procurement of gypsum from ITPS, OPGC, Banharpalli, Jharsuguda. We express our willingness to participate in RFP/ Tender as and when OPGC invites the proposal for the same.

With reference to your invitation EOI No.....,

We are furnishing herewith all the required details as per the prescribed schedules:

Name of the Company and Address	
Whether the company is Govt firm / Private owned firm	
Name of the work where gypsum supply will be made.	
Intended use of gypsum	
Parties, please indicate preference for long-term tie-up/MOUs/Tendering in order of choice.	First Choice: Second Choice: Third Choice:
Capacity of use of gypsum works where supply will be made.	
Kindly provide details of the experience of sourcing Gypsum as per the format at Schedule III	



**OPGC**  
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Preferred mode of transportation of Gypsum	Whether Rail or Road
Frequency of collection of Gypsum	
Batch size of Gypsum to be transported	
Specify non-procurement season (if any) round the year.	
Specify the period of purchase (in years) of the required Quantity that can be made for a long-term contract.	
Purchase price of Gypsum (per Ton in Rs. or in any other currency)	
Name and Designation of the contact person	
Address	
Mobile number	
E-Mail address	
Any other relevant information	

Place:

Name:

In the capacity of:

Signed:

Duly authorised to sign the application for and on behalf of: (Seal of the company)



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(TURNOVER OF THE COMPANY IN THE LAST THREE FINANCIAL YEARS)

We confirm that the annual turnover of M/s..... [Applicant] for the preceding three financial years is as follows:

Sl. No.	Financial Year	Turnover amount (in Rs.)
1		
2		
3		

Place:

Date:

Name:

In the capacity of:

Signed:

Duly authorised to sign the application for and on behalf of: (Seal of the company)

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### Sourcing Experience

SI No.	Project from where gypsum was produced		Year of procurement	Quantity of procurement	Mode of Transport	Final product from Gypsum	Remarks
	Name	Location					

Note: Please attach the Client's Certificates/Other relevant certificates along with.

Place:

Date:

Name:

In the capacity of:

Signed:

Duly authorised to sign the application for and on behalf of: (Seal of the company)

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**Any other information to be provided by the applicants.**

SI No.	Project with Address	Plant Capacity	Gypsum Production rate for both units (TPH)	Daily Gypsum production (Tonne)	Monthly Gypsum production (Tonne)	Yearly Gypsum production (Tonne)	Expected year of production
1	OPGC-Phase-II, 2 x 660 MW, ITPS, Banharpali, Jharsuguda, Odisha	1320	43.87	1,052.88	31,586.40	3,84,301.20	2026

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